

# Incommensurability and Opaque Sweetening

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## The Completeness Axiom

Another constraint on your preference is that they be *complete*:

**Completeness** For any  $X$  and  $Y$ , either  $X \succ Y$ ,  $Y \succ X$ , or  $X \approx Y$ .

Are you irrational if your preferences fail to be complete? A lot of people think "No".

Why might it be rational to have incomplete preferences?

[W]e evaluate prospects on a variety of "scales" of goodness, and there is no reason, in general, to think that these can be amalgamated in any satisfactory way to yield a single unitary measure of value. Some goods (or ways of being good) are simply *incommensurable* with others.

If your evaluation of your options doesn't yield a single unitary measure of value, your attitude toward the options might be *insensitive to mild sweetening*. In which case, your ambivalence between the two options shouldn't be conflated with being *indifferent* between them.

### SMALL IMPROVEMENTS ARGUMENT

<b>P1</b>	$X$ is neither better nor worse than $Y$ .
<b>P2</b>	$X^+$ is better than $X$ .
<b>P3</b>	$X^+$ is neither better nor worse than $Y$ .
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<b>C</b>	$X$ and $Y$ are not equally good.

An analogous argument can be made for *rational preference*:

You neither prefer  $X$  to  $Y$  nor  $Y$  to  $X$ .

You do prefer  $X^+$  to  $X$ .

But you don't prefer  $X^+$  to  $Y$ .

Therefore, your preferences are *incomplete*: you aren't indifferent between  $X$  and  $Y$ , and you don't prefer one to the other.

What do you think of the argument? Is it sound?

## The Puzzle of Opaque Sweetening

*Opaque Sweetening*. Suppose that you regard  $A$  and  $B$  as on a par. A fair coin has been flipped. If it landed heads, then  $A$  was placed in the Larger box and  $B$  was placed in the Regular box. If it landed tails, then  $B$  was placed in the Larger box and  $A$  was placed in the Regular

If your preferences fail to be complete, they cannot be represented with a utility-function. For any numbers,  $r_1$  and  $r_2$ , either  $r_1 > r_2$ ,  $r_2 > r_1$ , or  $r_1 = r_2$ .

The constraint is often assumed just for mathematical convenience.

James Joyce, *The Foundations of Causal Decision Theory*, Cambridge University Press. 1999. p. 99-101

We will be focusing on your *attitudes* toward the options, not the objective value relations that might hold between them.

One argument for why it might be rational to have incomplete preferences, though, is that those attitudes are the appropriate way to respond the objective evaluative relations between the items. The thought is that: if  $X$  is *better* than  $Y$ , it's appropriate to prefer  $X$  to  $Y$ ; if the two are *equally good*, it's appropriate to be indifferent between them; but, if the two are "roughly equal" or "on a par", then (arguably) lacking a preference is the appropriate way to respond.

Notice that, as stated the argument is technically invalid.

We need an additional premise that says something like:

**P4** If  $X^+$  is better than  $X$ , and  $X$  is as good as  $Y$ , then  $X^+$  is better than  $Y$ .

This is closely related to the idea that *better than* is transitive.

Analogously, in the case of rational preference, we would need a premise that required your preferences to be transitive. (As we saw last time, though, maybe it can be reasonable to have intransitive preferences?)

box. A dollar is added to the Larger box; nothing is added to the Regular box.

	HEADS	TAILS
L	A+\$1	B+\$1
R	B	A

**You Ought to Take L**

- o **Prospect Argument.** L has better prospects than R. You should evaluate your options solely in terms of their corresponding prospects. Therefore, you should take L.
- o **Reasons Argument.** You have a reason to take L rather than R (you'll get a dollar). You have no reason to take R over L (everything that can be said in favor of taking R can equally well be said in favor of L). Rationality requires you to do what you have the most reason to do. Therefore, you should take L.

*Prospectism:* Consider the set of complete, coherent extensions of your incomplete preferences. Associate with each complete ordering a utility-function. If an alternative maximizes expected utility with respect to *all* of these utility-functions, you are rationally required to take it.

**It's Permissible to Take Either**

- o **Dominance.** R never does worse than L. (For each state S, you don't prefer (L ∧ S) to (R ∧ S).) If an alternative never does worse than the others available, it's permissible to take it. Therefore, it's permissible to take either box.
- o **Deference/Reflection.** Any fully-informed, rational person with all and only your preferences over outcomes will not prefer L to R. If any fully-informed, rational person with all and only your preferences over outcomes has an array of preferences over alternatives, it's permissible for you to adopt that array of preferences. Therefore, it's permissible for you to not prefer L over R; and so it's permissible to take either box.
- o **Actual Value.** If you know that the actual value of an alternative doesn't exceed the actual value of the other, then it's permissible to take either. You know that L's actual value doesn't exceed R's actual value. Therefore, it's permissible to take either.

What would a fully general decision theory that gets this result look like?

$$L's \text{ prospects are } \left\{ \left\langle \frac{1}{2}, A^+ \right\rangle, \left\langle \frac{1}{2}, B^+ \right\rangle \right\}.$$

$$R's \text{ prospects are } \left\{ \left\langle \frac{1}{2}, A \right\rangle, \left\langle \frac{1}{2}, B \right\rangle \right\}.$$

Because  $A^+ \succ A$  and  $B^+ \succ B$ , every utility-function in the set ranks  $A^+$  ahead of  $A$  and  $B^+$  ahead of  $B$ . Let  $u$  be an arbitrary utility-function from the set.

$$EU(L) = \frac{1}{2} \cdot u(A^+) + \frac{1}{2} \cdot u(B^+)$$

$$EU(R) = \frac{1}{2} \cdot u(A) + \frac{1}{2} \cdot u(B)$$

And so  $EU(L) > EU(R)$  because  $u(A^+) - u(A) > 0$  and  $u(B^+) - u(B) > 0$ .

This holds for every utility-function.

Therefore, L is ranked ahead of R with respect to every function in the set. And therefore, according to *Prospectism*, you ought to prefer L to R.